

**2015 Dutch Treat Conference**  
**Life Mortgage and Real Estate Officers Council**  
**Omni Austin Hotel Downtown – Austin, TX**  
**October 5 - October 7, 2015**

<i>Chairperson</i>	<i>Don Dibble</i>	<i>Lincoln Financial Group</i>
<i>Vice Chair</i>	<i>Vacant</i>	
<i>Treasurer/Secretary</i>	<i>Jack Maher</i>	<i>Hartford Investment Management</i>
<i>Program</i>	<i>Tim Biggs</i>	<i>Ohio National Financial Services</i>
<i>Facilities</i>	<i>Tim McGinnis</i>	<i>New York Life Real Estate Investors</i>
<i>Past Chairperson</i>	<i>Rick Coppola</i>	<i>TIAA-CREF</i>

**Monday, October 5th**

**6:00 PM**      **Welcome Reception and Dinner**      **Capital Ballroom**

**7:30 PM**      **Consumer Insights- Changing Tastes/Changing Demographics**

- Mollie Carmichael, John Burns Real Estate Consulting

**Tuesday, October 6th**

**7:00 AM**      **Breakfast (Business Casual)**      **Lone Star**

**7:45 AM**      **Business Meeting**      **Lone Star**

**Welcome and Opening Remarks – Don Dibble**

- Antitrust Statement – Don Dibble
- Business / Meeting Overview – Tim Biggs/Tim McGinnis
- MBA/CRI Updates – George Green

**8:10 AM**      **Impact of Regulation on the current CRE market**

Moderator, Greg Michaud, VOYA

- Stacy Stathopolous, EVP, CRE Finance Council
- Christina Zausner, VP, Industry and Policy Analysis, CRE Finance Council

**9:20 AM**      **New Urbanism- Millennials discover the urban core**

Moderator, Jamie Woodwell, MBA

- Steve Leeper, President & CEO, 3CDC

**10:20 AM**      **Break**

**10:35 AM Institutional Outlook: CRE from the Pension/Endowment Perspective**

Moderator: Jay C. Hartzell, Chair, Department of Finance, Executive Director, Real Estate Finance and Investment Center, The University of Texas at Austin

- \_\_\_\_\_, Employee Retirement System of Texas
- Eric Lang, Teachers Retirement System of Texas
- Mark Schoberg, UT Investment Management Company

**11:35 PM Golf Outing** **Barton Creek – Crenshaw Cliffside**  
(<http://www.omnihotels.com/hotels/austin-barton-creek>)

Please pick up box lunch before leaving conference facility.

Shot Gun Start at 1:30 PM.

**Golf Alternatives**

- LBJ Library Tour
- Historic Downtown Walking Tour
- Resort amenities include: pool, spa, tennis, fitness facility
- See hotel concierge for other off-site activities (sightseeing, shopping, etc.)

**7 PM The Rattle Inn (Austin Chic) ?**

**Wednesday, October 7th**

**7:00 AM Breakfast (Business Casual) Lone Star**

**7:45 AM Business Meeting Lone Star**

**Council Business**

- Treasurer's report
- Board member vote
  - Nominating Greg Michaud, VOYA to Dutch Treat Board
  - Nominating John Foley, Mutual of Omaha to Dutch Treat Board
- Golf Awards

**8:15 AM Austin, why is it No. 1 on everyone's list for everything?**

- Gary Farmer, President, Heritage Title Co. of Austin

**9:15 AM**      **CRE Finance – Offshore Capital, EB5, Crowd Funding, etc**

- Spencer Levy, Americas Head of Research, CBRE

**10:15 AM**      **Break**

**10:30 AM**      **The Energy Outlook and its effects on Texas CRE markets**

Moderator: Jimmy Hinton, HFF, Managing Director Research

- Tim Hopper, Chief Economist- TIAA-CREF
- Will McIntosh, Global Head of Research – USAA Real Estate Company
- Jim Costello, SVP, Real Capital Analytics

**11:30 AM**      **Conclude**